

# INCOTERMS 2020 RULES

## CHART OF RESPONSIBILITY



	EXW Ex Works	FCA Free Carrier	FAS Free Alongside Ship	FOB Free On Board	CFR Cost & Freight	CIF Cost Insurance & Freight	CPT Carriage Paid To	CIP Carriage Insurance Paid TO	DPU Delivered at place unloaded	DAP Delivery At Place	DDP Delivery Duty Paid
Services	Mode All	Mode All	Mode Water	Mode Water	Mode Water	Mode Water	Mode All	Mode All	Mode All	Mode All	Mode All
Export Packing	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER
Loading Charges	BUYER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER
Export Clearance	BUYER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER
Freight Forwarding Documentation	BUYER	BUYER	BUYER	BUYER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER
Inland Freight of Main Carrier	BUYER	1	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER
Origin THC	BUYER	BUYER	BUYER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER
Loading on Carriage	BUYER	1	BUYER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER
Freight Charges	BUYER	BUYER	BUYER	BUYER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER
Insurance	2	2	2	2	2	SELLER	2	SELLER	2	2	2
Unloading Main Carrier charges	BUYER	BUYER	BUYER	BUYER	3	3	3	3	SELLER	SELLER	SELLER
Destination THC	BUYER	BUYER	BUYER	BUYER	3	3	3	3	SELLER	SELLER	SELLER
Customs Broker Clearance Fees	BUYER	BUYER	BUYER	BUYER	BUYER	BUYER	BUYER	BUYER	BUYER	BUYER	SELLER
Import Duty, Customs Fees, Taxes	BUYER	BUYER	BUYER	BUYER	BUYER	BUYER	BUYER	BUYER	BUYER	BUYER	SELLER
Delivery to Buyer Destination	BUYER	BUYER	BUYER	BUYER	BUYER	BUYER	4	4	4	4	4
Unloading Main Carrier charges	BUYER	BUYER	BUYER	BUYER	BUYER	BUYER	BUYER	BUYER	5	BUYER	BUYER

\* All Incoterms need to have a (named place of delivery or destination on) as specific as possible

- 1) The seller delivers the goods, cleared for export, to the carrier nominated by the buyer at the named place. Seller pays for carriage to the named place.
- 2) Incoterms does not obligate the buyer nor the seller to insure the goods
- 3) Charges paid by Buer or Seller depending on contract of carriage
- 4) If named place = Buyers Destination: charges paid by Seller otherwise charges paid by Buyer
- 5) If named place = Buyers Destination: unloading charges to be paid by Seller if not = Buyer